



Company Profile



REALTOR VILLE

— PROPERTY GROUP —

To Shelter Mankind

Contents.

Founder's Statement	03
Our Company	05
Our Pillars Of Strength	06
Director's Statement	08
Our Core Philosophy	08
Our Regional Footprint	09
Our Awards	10
Our Journey	11
Our Team Executives	12
Our Governance Structure	14
Our Services	15
Projects	16
CSR	26

Founder's Statement.



AARON KUMANJA

Hbbs management (uz)
Principle Registered Agent(eac)

At Realtor Ville Real Estate, we don't just build and broker properties—we shape lifestyles, reimagine communities, and help people secure their place in the world. In a market as vibrant and evolving as Harare, staying ahead means thinking beyond square footage and sales figures.

That's why we lead with innovation, integrity, and intention. Our team thrives on challenge and creativity. Every project begins with a vision,

but it's our strategic planning, cutting-edge tools, and deep market insight that bring that vision to life. Whether it's a luxury apartment, a commercial site, or a family home—our goal remains the same: deliver unmatched value, both financially and personally.

We're obsessed with the details. Because we know that in real estate, the little things—timing, transparency, and trust—make the biggest impact. With a hands-on approach and a results-driven mindset, we deliver

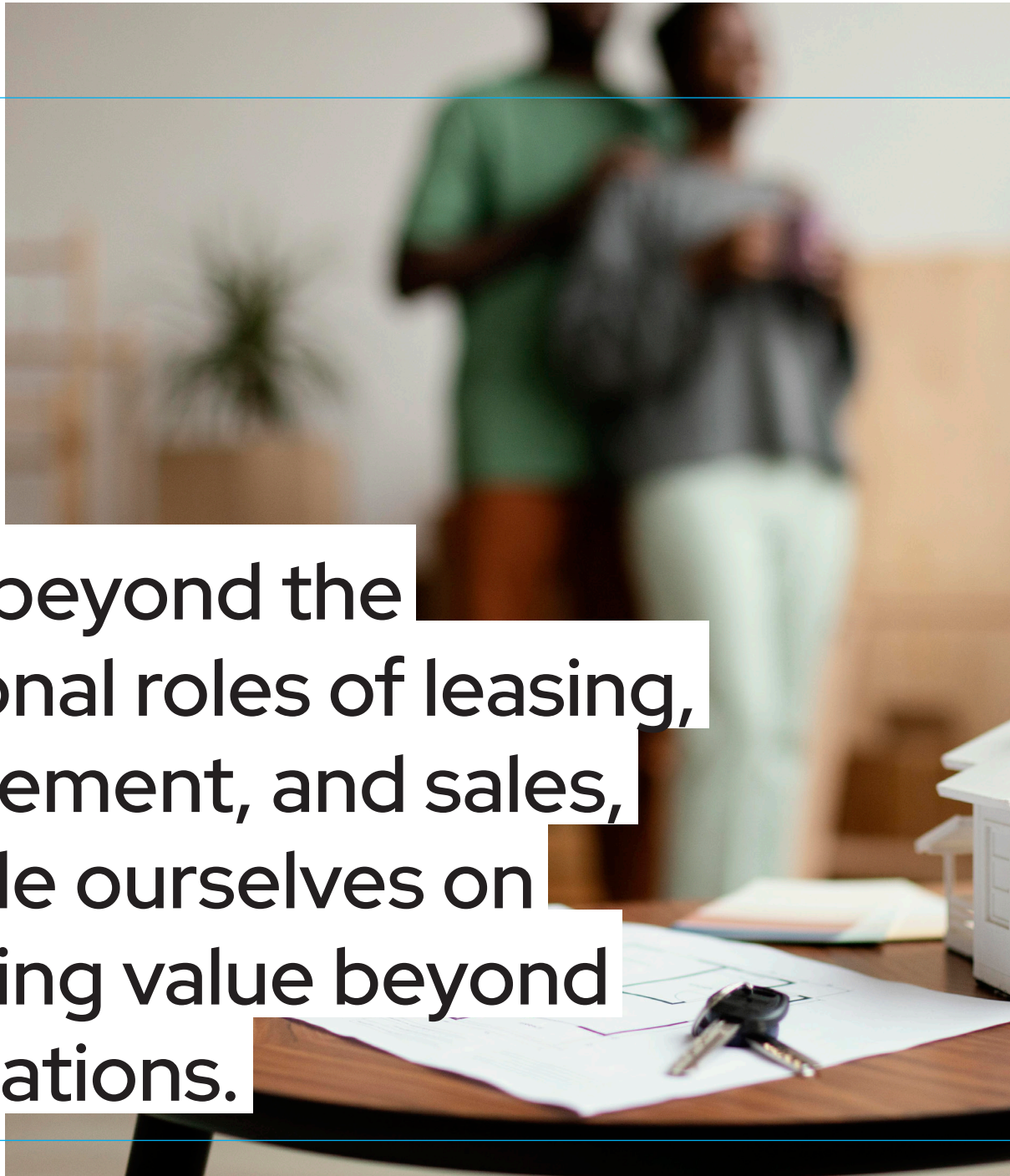
projects on schedule, on budget, and on point.

But more than that, we build with purpose. We foster lasting partnerships with our clients, rooted in trust and shared ambition. For first-time homeowners, seasoned investors, or developers chasing their next big idea, we're the team that makes it happen.





Going beyond the traditional roles of leasing, management, and sales, we pride ourselves on delivering value beyond expectations.



Welcome to Our Company.

Established in 2018 and headquartered in the thriving city of Harare, Realtor Ville stands as a distinguished real estate firm. Our core business model revolves around Property Sales, Management, Valuations, and Consultancy services tailored for the Zimbabwean market.

At Realtor Ville, we specialize in managing wealth through property assets, recognizing real estate as a secure and enduring form of wealth preservation. Going beyond the traditional roles of leasing, management, and sales, we pride ourselves on delivering value beyond expectations. We foster meaningful relationships with our clients, offering

guidance to ensure they make informed choices regarding property investments and the lifestyle they aspire to achieve. Our mission is encapsulated in our tagline: 'To Shelter Mankind,' reflecting our commitment to providing more than just properties – we provide homes and investment opportunities that stand the test of time.

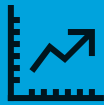
OUR DIVERSIFIED GROUP



Our Pillars of Strength.

The vision: "To Shelter Mankind."

In our vision for the future, we are guided by the principles of Stewardship, Integrity, Impact, Respect, Teamwork, and Cost Consciousness. We foresee a transformative landscape where these values serve as the cornerstone, redefining and elevating the entire real estate experience. This vision propels us to set new standards, ensuring that every interaction reflects our commitment to excellence, responsibility, and a positive impact on both our clients and the real estate industry as a whole.



Mission

At Realtor Ville Real Estate, our mission is to provide exceptional property services that connect people with homes and investments that truly fit their needs. We are committed to integrity, transparency, and excellence—offering expert guidance, personalized solutions, and unwavering support at every step of the real estate journey. Our goal is to build lasting relationships and contribute to the growth and development of vibrant communities across Zimbabwe.



Values

Stewardship, Integrity,
Impact, Respect,
Teamwork, and
Cost Consciousness

Director's Statement.



KUDZAI KUMANJA
MANAGING DIRECTOR, Hbsbch
(Uz)

Whether you're stepping into the property market for the first time or expanding a growing portfolio, our mission is to make the experience effortless, empowering, and rewarding.

We understand that every client's journey is unique, and that's why we take the time to listen—to your needs, your aspirations, and your timeline. From the first consultation to the final signature, we are by your side with expert insights and unwavering support.

Our team is composed of

seasoned professionals who bring deep market knowledge and a passion for real estate to every interaction. We stay ahead of market trends, zoning regulations, and investment opportunities to offer advice that's not just informed, but strategic.

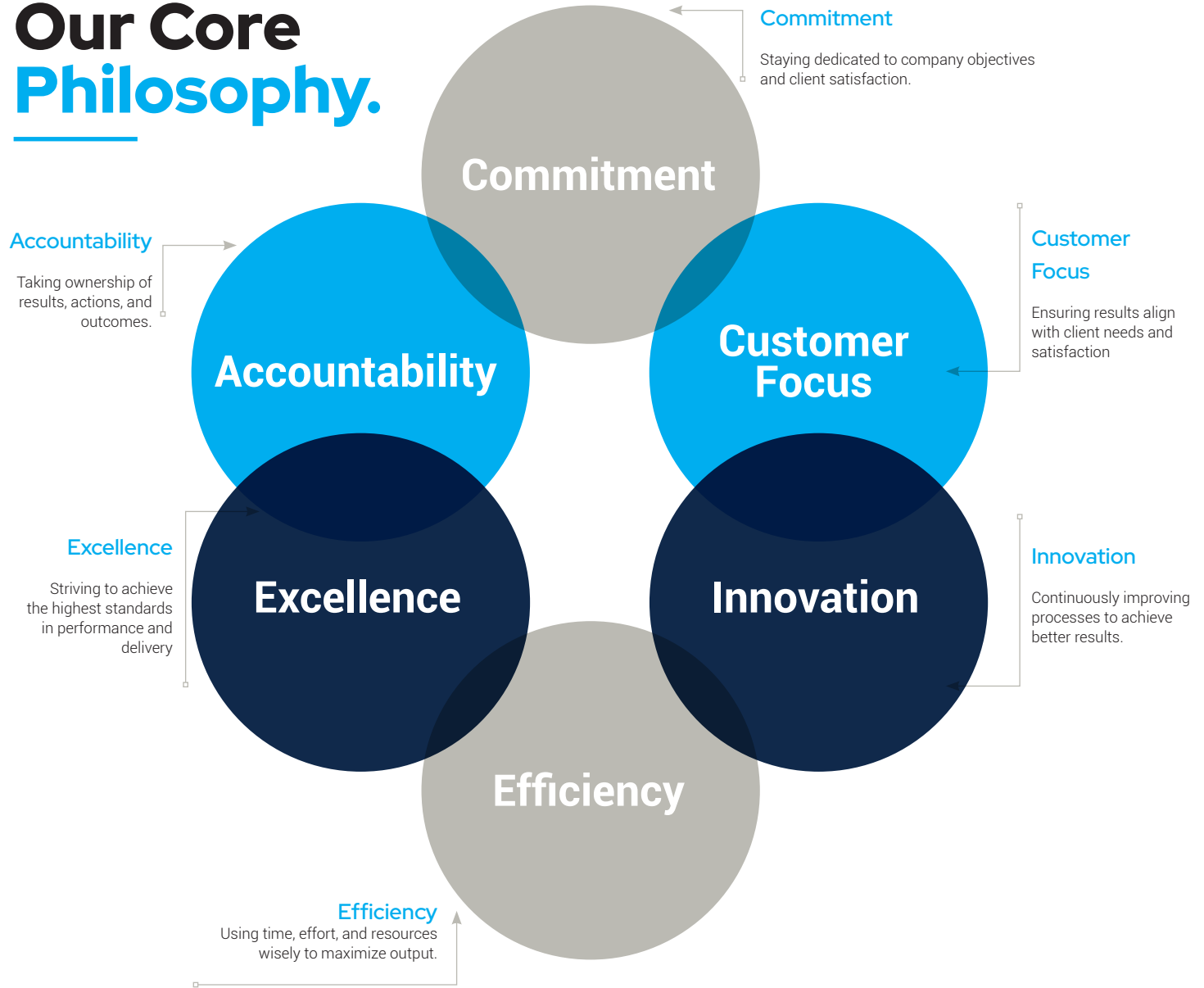
Whether you're searching for the perfect family home, listing your property to sell, or considering long-term investments, we'll equip you with the tools and information to make confident decisions.

What sets us apart is our commitment to customization. No two clients are the same, so why should their real

estate experience be? We craft tailored strategies that reflect your lifestyle, financial goals, and vision for the future. Through open communication, innovative marketing, and meticulous planning, we ensure your experience is not only seamless, but also enjoyable and stress-free.



Our Core Philosophy.

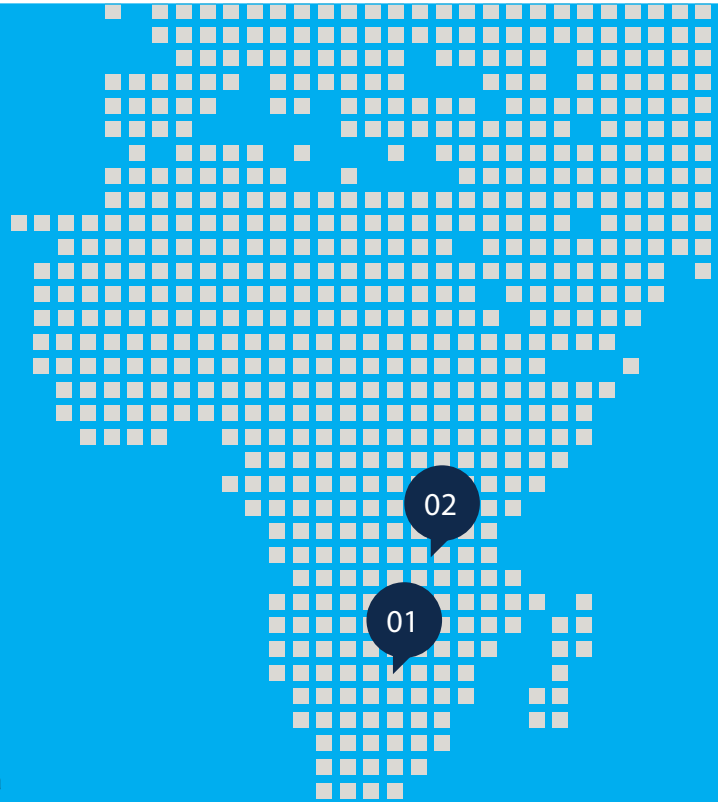


Our Regional Footprint

Realtor Ville Property Group has steadily grown from its roots in Zimbabwe, expanding its operations into Zambia to serve a broader regional market. This expansion reflects our commitment to providing exceptional real estate services, leveraging local market expertise while maintaining the high standards that define our brand.

With a presence now in Zambia, we continue to offer comprehensive property solutions, ensuring

our clients receive expert guidance, innovative investment opportunities, and outstanding service across both markets. As we grow, we remain focused on building lasting relationships, adapting to evolving market trends, and reinforcing our position as a trusted name in the regional real estate industry.



01

Zimbabwe

02

Zambia



Our Awards

Realtor Ville Property Group has earned recognition in the real estate industry for its commitment to excellence. The company has been acknowledged for outstanding performance in property management, sales, and consultancy, reflecting its dedication to delivering top-tier services.



CEO network 2022 Best Real Estate company of the year



ZIBA 2022 Best Real Estate company of the year

**There are no secrets to success.
It is the result of preparation,
hard work, and learning
from failure.**

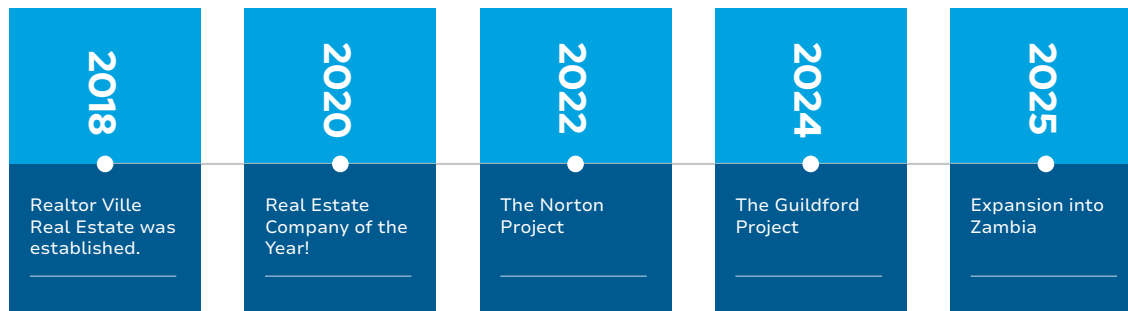


Our Journey

Our journey is marked by commitment to professionalism, strong relationships, and a drive to exceed expectations, making us a trusted name in real estate.



Through dedication and continuous growth, we have built a reputation for delivering exceptional service, market expertise, and tailored real estate solutions that meet the evolving needs of our clients. Our journey is marked by commitment to professionalism, strong relationships, and a drive to exceed expectations, making us a trusted name in real estate.



Team Executives

Our team consists of highly skilled professionals, each carefully selected to contribute to the company's success. We are committed to maintaining excellence, which is why we prioritize continuous development through regular staff training sessions.

These sessions keep us informed about emerging trends, industry

advancements, and best practices, ensuring that we remain at the forefront of our field.

By fostering a culture of learning and adaptability, we empower our team to refine their expertise, enhance collaboration, and drive innovative solutions. This dedication not only strengthens our internal operations but also translates into exceptional service and outstanding results for our clients.

Stats

Number of staff members:
18

Total projects done:
100+

Total satisfied clients
99%

Total repeat clients
99%



We're all
working together,
that's the secret.



Aaron Kumanja
Group CEO

Under his leadership, Realtorville Property Group has flourished, offering a diverse range of services, including Real Estate Management, Property Development, Equipment Hire, and Vehicle Fitment. With a strong presence in multiple markets, the company's expansion has been remarkable, extending its footprint beyond borders with branches in South Africa and Zambia.



Kudzai Kumanja
Managing Director

A visionary leader with a proven track record in strategic growth, innovation, and operational excellence. Skilled at steering complex organizations toward sustainable success while fostering a culture of accountability and purpose.



Patricia Gara
Chief Operating Officer

Results-driven operations expert focused on streamlining processes, maximizing efficiency, and driving performance across all departments. Brings a hands-on approach to execution and continuous improvement.



Debra Chamboko
Human Resources Manager

People-first professional dedicated to building inclusive, agile, and high-performing teams. Specializes in talent acquisition, organizational development, and employee engagement that aligns with company values.



Tafadzwa Rutsvara
General Manager

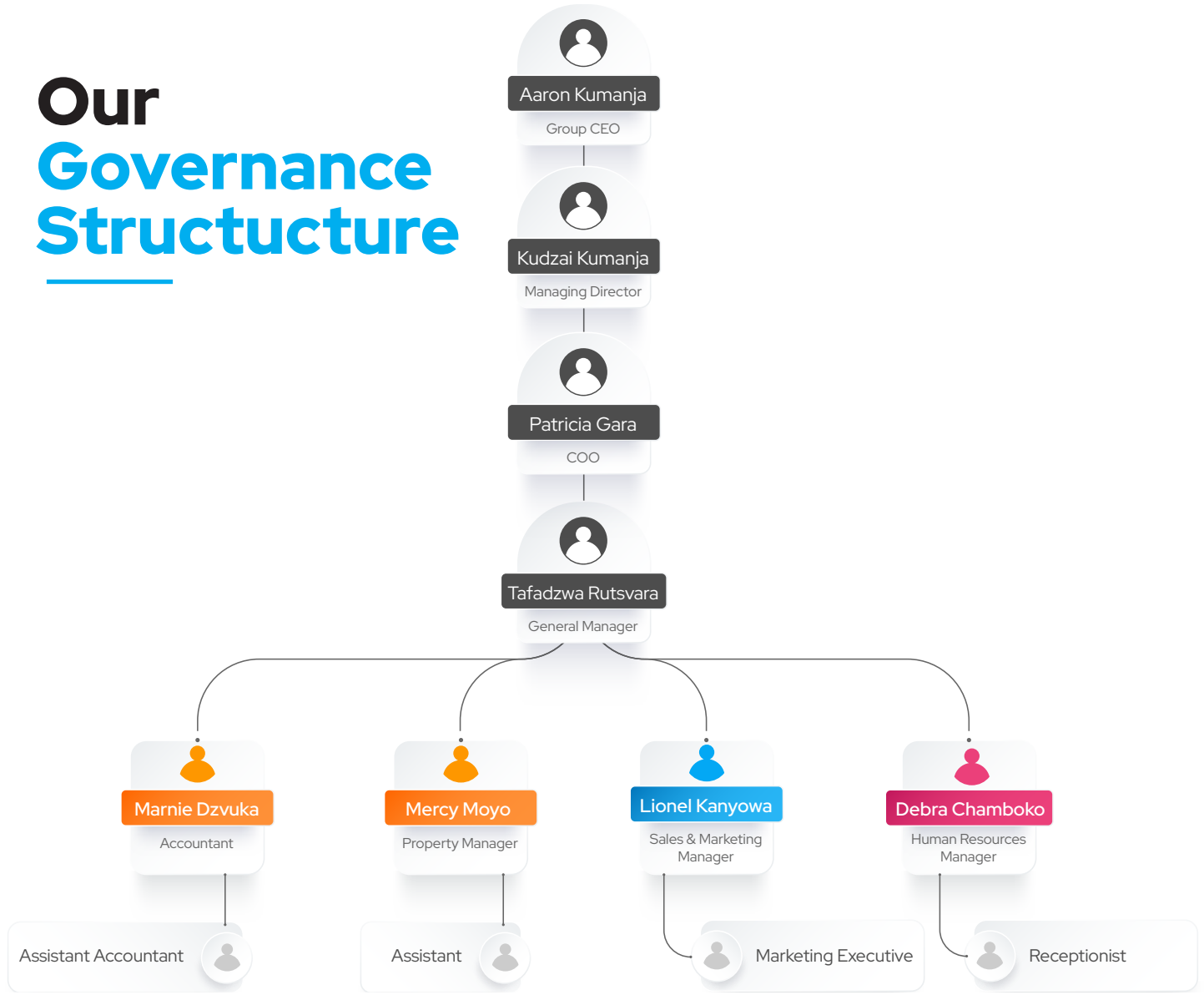
Experienced business operator with deep knowledge of daily management, team leadership, and operational oversight. Known for driving revenue and maintaining exceptional customer experiences.



Lionel Kanyowa
Sales and Marketing Manager

Dynamic strategist with a flair for brand storytelling and market penetration. Leads growth through innovative campaigns, data-driven insights, and strong customer engagement.

Our Governance Structure



Our Services

Property Consultancy

We help you make the most out of your investment in real estate through advice and or planning. We do in-depth work on formulating your investment strategies, helping you attain your needs and financial goals.

- Property Maintenance (Indoor & Outdoor premises)
- Utility Bills Management
- Ordinary & Emergency Repairs
- House Keeping Services
- Liaison with Building and Community Management
- On Demand Procurement Services
- Selected Concierge Services

Property Management and Property Valuations

We focus on taking care of problems before they arise, allowing you to sit back and relax. Our Property Management team will guarantee you the ease of managing your property with proper care and approach, from listing your property to finding the right tenant for you.

- Marketing
- Leasing
- Applicant Screening
- Viewings
- Managing Tenant needs
- Maintenance
- Tenancy Renewal
- Tenancy enforcement
- Owner Reporting Trust Accounting Rent Collection

Property Development

At Realtor Ville, we enhance land value through strategic planning, design, and construction. Specialising in crafting attractive residential, commercial, and mixed-use spaces, we blend vision with effective project management to meet market demands.

- Infrastructure development
- Road construction
- Water reticulation
- Sewer reticulation
- Surveys
- Biodigesters
- Building

Property Sales

We pride ourselves in having a highly skilled and well trained team that boasts of rich experience in structuring and closing real estate deals.

- Property Valuation
- Listing and Marketing
- Negotiation and Deal Closing
- Legal Assistance
- Transaction Management
- Market Analysis
- Customer Support
- Financing Assistance
- Post-Sale Services



Completed Projects

277 Subdivision, Waterfalls:



277 Subdivision, Waterfalls: This project centered on the transformation of a 2-acre parcel in the Waterfalls suburb into 12 well-proportioned residential stands, reflecting a medium-density housing model. The subdivision was likely guided by a structured layout plan that balanced individual plot sizes with shared infrastructure, ensuring both functionality and aesthetic appeal.

The development process would have involved surveying and pegging, followed by the construction of internal access roads to connect each stand efficiently to the main road network. Essential services such as ZESA electricity, water reticulation, and stormwater drainage would have been integrated into the design to meet urban development standards. The project also likely adhered to municipal zoning regulations, ensuring that the stands were suitable for residential use and aligned with broader urban planning goals.

roads, full utility access (water, sewage, electricity), and a pedestrian-friendly layout. It may also integrate plans for community amenities to enrich neighborhood living.

Together, both projects contribute to a vibrant, well-connected residential zone, offering a balanced mix of housing options.

203 prioritizes efficient land use and greater accessibility, while 206 emphasizes spacious living and long-term comfort — giving buyers the freedom to choose a lifestyle that fits their vision.

Need this styled for a pitch deck, property listing, or marketing campaign? Let's turn it into something eye-catching!

Borrowdale Guildford Estate Gated Community



Nestled just off the Domboshava Road and adjacent to the prestigious Borrowdale Country Estate, Guildford Estate represents the pinnacle of upmarket living in Harare. Only 9km from Sam Levy Village and 18km from the CBD, this gated community blends seamless accessibility with tranquil residential charm.

More than just a place to build - Guildford is designed for life. Its mixed-use layout offers the rare chance to live, work, and play within one harmonious space, giving residents convenience without compromise. Whether you're a growing family, a remote professional, or someone seeking a refined lifestyle, this development ticks every box.

The estate is fully serviced, boasting:

- Tarred internal roads
- Water and sewer connections
- Perimeter security wall
- Double-storey building allowance

Every detail in Guildford Estate speaks to security, sophistication, and smart planning. Controlled development ensures a cohesive neighborhood vibe, while proximity to top-tier amenities makes everyday living effortlessly premium.

203 & 206 Subdivision, Waterfalls:



Set along the expanding Northway corridor in Waterfalls, Harare, the residential subdivision projects at 203 and 206 Northway showcase thoughtful urban planning designed to meet the evolving needs of modern homeowners – with each site offering its own distinct appeal.

203 Northway encompasses approximately 1.3 hectares, subdivided into 19 stands. This higher-density layout reflects a strategic focus on affordability and inclusivity, ideal for

first-time homebuyers, young families, or individuals seeking low-maintenance housing. Despite the compact design, the subdivision maintains essential outdoor space and privacy, aligning with local urban planning guidelines.

On the other hand, 206 Northway spreads across a larger 2-acre plot, featuring 12 medium-density stands. This development leans into space, privacy, and comfort, tailored for those pursuing a suburban lifestyle within convenient reach of Harare's core. The project likely includes internal

4 Powel, Waterfalls:



4 Powel, Waterfalls: This subdivision project resulted in the creation of 12 residential stands, contributing to the emerging residential fabric of Waterfalls. Although the original land size isn't specified, the planning follows a familiar pattern of medium-density development, aligning with regional trends that focus on subdividing moderately sized plots into functional, livable units.

The site's layout likely prioritized accessibility, with internal

roads or driveways providing direct routes to nearby major roads for ease of commuting. Infrastructural planning would have included water connections, drainage systems, and ZESA electricity access, ensuring that each stand was serviced to modern urban standards. Thoughtful placement of the stands may have allowed for optimized plot orientation—offering natural light, space for gardens or extensions, and a sense of privacy between dwellings.

Hatfield Residential Stand:



This development opportunity features a 500 m² stand located in the serene and well-established suburb of Hatfield, Harare South. The property is fully walled and connected to reliable ZESA electricity, making it ideal for immediate residential construction. Its location offers convenient access to schools, parks, and essential amenities, making it

attractive for both homeowners and investors. The stand is part of a peaceful neighborhood with growing demand, and all paperwork is in order, ready for viewing and transfer. This project reflects a low-density residential setup with strong potential for value appreciation.

52 Malvern, Waterfalls:



This ambitious housing initiative transformed a 2-hectare parcel of land into 42 residential stands, making it one of the most densely planned developments among the listed projects. The subdivision strategy reflects a deliberate effort to maximize land utilization and cater to the growing demand for affordable urban housing. Given Westgate's reputation as a rapidly developing suburb with access to retail centers, schools, and transport corridors, this project is poised to

attract a vibrant and diverse community.

To support such density, the planning likely incorporated a comprehensive infrastructure framework, including well-laid internal roads, water reticulation systems, sewage lines, stormwater drainage, and reliable access to electricity. The design may also have factored in small communal green spaces, pedestrian walkways, or street lighting to promote a secure and cohesive environment.

On-Going Projects

Norton Development Project:



This is a large-scale urban expansion initiative encompassing 105 hectares of land. The site has been strategically subdivided to accommodate 2,000 residential stands, offering housing opportunities on a substantial scale—likely a mix of medium- to high-density layouts. In addition, 60 commercial stands have been included to provide essential services, retail

spaces, and possibly light industrial or office parks, creating a self-contained, mixed-use community. Given the scope, this project likely involves comprehensive infrastructure planning, including road networks, water and sewer reticulation, electrical grids, and potentially green spaces or institutional zones like schools and clinics.

Roads and Earthworks

Roads and Earthworks

The Roads and Earthworks Division specialises in road construction and earthworks as well as road surfacing and rehabilitation. This includes the laying of asphalt, chip and spray, surface dressing, enrichments and slurry seals.



30ton Howo Truck



Excavator



Dozer



Dump truck



Bowser



Pneumatic roller



Grader 140H



Roller



Our CSR Activities



Visit to Bumhudzo
old people's home
and
Vimbainesu
children's home



Success is measured not just by profit, but by the positive difference we make.



"Elevate your living space effortlessly!
Discover quick tips and trends for a home
that reflects your unique style."

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